

Message Text

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P 152055Z MAY 74

FM SECSTATE WASHDC

TO AMEMBASSY BOGOTA PRIORITY

UNCLAS STATE 101185

E.O. 11652: N/A

TAGS: BEXP CO

SUBJ: FOREIGN BUYER PROGRAM - FIRE EQUIPMENT FOR BOGOTA

REF: A. BOGOTA 4153, 3251; B. STATE 79193

1. BOTH WARD LA FRANCE AND ENGINEERING EQUIPMENT COMPANY ALERTED TO RESCHEDULED VISIT OF GALAN/GALLEGO (G/G) AND WILLING TO REINSTATE APRIL ARRANGEMENTS. BOTH FIRMS SENDING TELEX THROUGH RESPECTIVE TRAVEL AGENCIES FOR ROUND TRIP AIR FARE AND TICKET (WARD FOR GALLEGO, ENGRG. EQUIPMENT FOR GALAN) BOGOTA TO WASHINGTON, D.C. MAY 19TH; ELMIRA, NEW YORK, (ALLEGHENY #714, 4:24, MAY 20TH); NEW YORK CITY (OPEN); RETURN BOGOTA (OPEN). AIRLINE FLIGHTS BOGOTA-WASHINGTON UNKNOWN TO PROJECT OFFICER.

2. PREVIOUS WASHINGTON ITINERARY NOW COMPLICATED BY FACT THAT PRINCIPAL DIGNITARIES FOR HOSTING G/G, (DON O'BRIEN, GEN. MGR., INT'L ASSOCIATION FIRE CHIEFS AND BARTON JOHNSON, CHIEF D.C.F.D.) WILL BE IN MIAMI TO ATTEND NATIONAL FIRE PROTECTION ASSOCIATION SEMINAR MAY 20-23.

3. FYI, WARD INDICATES HILLER NOT REPEAT NOT THEIR REP
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IN COLOMBIA AND HAS RECENTLY APPOINTED INDUSTIAS FULL, BOGOTA,

(JAIME ARBELAEZ, V.P.) AS OFFICIAL AGENT/
DISTRIBUTOR. WARD CONTACTING ARBELAEZ ON DETAILS OF G/G
VISIT.

4. RE PARA 4, REF B., CAPT. FRANCISCO, MEDINA SANCHEZ,
ATTENDING INTERNATIONAL POLICE ACADEMY, D.C., RECENTLY
VISITED WARD LA FRANCE, ELMIRA, FOR WEEK END. WHEN
CONTACTED MAY 14, MEDINA WAS AWARE OF G/G VISIT AND
EXPRESSED INTEREST IN SEEING THEM WHILE IN D.C. HE ALSO
INDICATED G/G MAY PROCEED TO CANADA TO VISIT FIRE
EQUIPMENT MANUFACTURERS. MEDINA D.C. TELEPHONE HOME (483-4400)
OR ACADEMY (632-9814).

5. HOTEL RESERVATION MADE WASHINGTON HOTEL (SINGLE TWIN BED)
ONE NIGHT ONLY MAY 19TH. SUGGEST G/G PROCEED DIRECT TO
HOTEL AND CONTACT RICHARD MUENZER (COMMERCE COUNTRY DESK
OFFICER, SPANISH SPEAKING) AT HOME TELEPHONE 593-4164 IN
ORDER TO VERIFY ARRIVAL. RUSH

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